



Will Manning

Senior Vice President

Sr. Relationship Manager – Global Commercial Banking

Will Manning is a Business Banking Relationship Manager, responsible for managing a portfolio of commercial clients who require financial services and products to meet their needs. In this capacity, he serves Business Banking entities with annual revenues that range from generally \$5MM to \$50MM.

In addition to his current role, Will serves on the Board of the USO of NC and as the Charlotte lead for the Military Affairs Advisory Council, a select team of Bank of America employees advising the bank's executive leadership team on military veteran support, volunteerism and recruiting. He also serves as the company's Campus leader for MBA recruiting at Emory University. He is a recurring speaker & mentor for the Black Professionals Group. For his ongoing work, Manning was selected as a 2012 recipient of Bank of America's Global Diversity & Inclusion award, among numerous global nominees.

Manning joined Bank of America in 2006 as a Program Manager in Global Wealth & Investment Management. For two years, he served as the Military Segment Sales Executive and served as a Customer Experience Exec in the Community North and Southeast Regions. Until he moved to his current position in June 2013, he served in Business Support and Associate Readiness roles for the Retail Bank.

Manning served with distinction as a Combat Engineer officer in the US Army for five years. He served as an Airborne Ranger and Master Parachutist in the Army's famed 82nd Airborne Division. Before joining the bank, Manning was a Six Sigma Black Belt and Product Marketing Manager at GE Energy in Atlanta, GA for five years.

Born and raised in Gaffney, SC, Manning graduated from the U.S. Military Academy at West Point where he majored in Mathematics and Electrical Engineering. He earned a Master's degree in Business Administration from Emory University's Goizueta School of Business.

He and his wife live in Charlotte, NC, with their three children.